

13-Week Cash Forecast

	1	2	3	4	5	6	7	8	9	10	11	12	13	13-Weeks	Comments
	18-Feb	25-Feb	4-Mar	11-Mar	18-Mar	25-Mar	1-Apr	8-Apr	15-Apr	22-Apr	29-Apr	6-May	13-May	Total	
Starting Balance	\$50,000	\$50,050	\$50,100	\$50,150	\$50,200	\$50,250	\$50,300	\$51,105	\$51,911	\$52,716	\$53,520	\$52,716	\$53,521	\$50,000	
Total Income	\$215,000	\$215,000	\$215,000	\$215,000	\$215,000	\$215,000	\$215,000	\$215,000	\$215,000	\$215,000	\$215,000	\$215,000	\$215,000	\$2,795,000	
Total Expenses	\$214,950	\$214,950	\$214,950	\$214,950	\$214,950	\$214,950	\$214,195	\$214,195	\$214,195	\$214,196	\$214,197	\$214,195	\$213,945	\$2,788,817	
Net Cash Flow	\$50	\$50	\$50	\$50	\$50	\$50	\$805	\$805	\$805	\$804	\$803	\$805	\$1,055	\$6,183	
Projected End Balance	\$50,050	\$50,100	\$50,150	\$50,200	\$50,250	\$50,300	\$51,105	\$51,911	\$52,716	\$53,520	\$54,323	\$53,521	\$54,576	\$56,183	Forecasted cash balance after 13 weeks
INCOME															
Gross Receipts (Carl Sales)	\$195,000	\$195,000	\$195,000	\$195,000	\$195,000	\$195,000	\$195,000	\$195,000	\$195,000	\$195,000	\$195,000	\$195,000	\$195,000	\$2,535,000	
Service Revenue	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$260,000	
TOTAL	\$215,000	\$215,000	\$215,000	\$215,000	\$215,000	\$215,000	\$215,000	\$215,000	\$215,000	\$215,000	\$215,000	\$215,000	\$215,000	\$2,795,000	
COST OF GOODS SOLD															
Inventory Cost	\$156,680	\$156,680	\$156,680	\$156,680	\$156,680	\$156,680	\$156,680	\$156,680	\$156,680	\$156,680	\$156,680	\$156,680	\$156,680	\$2,036,840	
Cost of Labor	\$18,000	\$18,000	\$18,000	\$18,000	\$18,000	\$18,000	\$18,000	\$18,000	\$18,000	\$18,000	\$18,000	\$18,000	\$18,000	\$234,000	
Other Vehicle Exp.	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$260,000	
TOTAL COGS	\$194,680	\$194,680	\$194,680	\$194,680	\$194,680	\$194,680	\$194,680	\$194,680	\$194,680	\$194,680	\$194,680	\$194,680	\$194,680	\$2,530,840	
EXPENSES															
Accounting	\$250	\$250	\$250	\$250	\$250	\$250	\$250	\$250	\$250	\$250	\$250	\$250	\$250	\$3,250	
Legal Fees	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$751	\$752	\$750	\$750	\$9,753	
Advertising & Marketing	\$2,500	\$2,500	\$2,500	\$2,500	\$2,500	\$2,500	\$2,500	\$2,500	\$2,500	\$2,500	\$2,500	\$2,500	\$2,500	\$32,500	
Auto Transport	\$3,500	\$3,500	\$3,500	\$3,500	\$3,500	\$3,500	\$3,500	\$3,500	\$3,500	\$3,500	\$3,500	\$3,500	\$3,500	\$45,500	
Bank & Merchant Fees	\$80	\$80	\$80	\$80	\$80	\$80	\$80	\$80	\$80	\$80	\$80	\$80	\$80	\$1,040	
Dues & subscriptions	\$1,200	\$1,200	\$1,200	\$1,200	\$1,200	\$1,200	\$1,200	\$1,200	\$1,200	\$1,200	\$1,200	\$1,200	\$1,200	\$15,600	
Insurance	\$700	\$700	\$700	\$700	\$700	\$700	\$700	\$700	\$700	\$700	\$700	\$700	\$700	\$9,100	
Maintenance	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$13,000	
Meals and Entertainment	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$2,600	
Office Supplies	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$13,000	
Other Business Expenses	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$13,000	
Phone Expenses	\$150	\$150	\$150	\$150	\$150	\$150	\$150	\$150	\$150	\$150	\$150	\$150	\$150	\$1,950	
Professional Services	\$375	\$375	\$375	\$375	\$375	\$375	\$375	\$375	\$375	\$375	\$375	\$375	\$375	\$4,875	
Rent & Lease	\$5,400	\$5,400	\$5,400	\$5,400	\$5,400	\$5,400	\$5,400	\$5,400	\$5,400	\$5,400	\$5,400	\$5,400	\$5,400	\$70,200	
Shipping Expenses	\$70	\$70	\$70	\$70	\$70	\$70	\$70	\$70	\$70	\$70	\$70	\$70	\$70	\$910	
Taxes & Licenses	\$325	\$325	\$325	\$325	\$325	\$325	\$325	\$325	\$325	\$325	\$325	\$325	\$325	\$4,225	
Trash Removal	\$125	\$125	\$125	\$125	\$125	\$125	\$125	\$125	\$125	\$125	\$125	\$125	\$125	\$1,625	
Utilities	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$6,500	
Travel	\$140	\$140	\$140	\$140	\$140	\$140	\$140	\$140	\$140	\$140	\$140	\$140	\$140	\$1,819	
Accrual: Trustee	250	\$250	\$250	\$250	\$250	\$250	\$250	\$250	\$250	\$250	\$250	\$250		\$3,000	
Accrual: Utilities	755	\$755	\$755	\$755	\$755	\$755								\$4,530	
TOTAL OPEX	\$20,269.93	\$20,269.93	\$20,269.93	\$20,269.93	\$20,269.93	\$20,269.93	\$19,514.93	\$19,514.93	\$19,514.93	\$19,515.93	\$19,516.93	\$19,514.93	\$19,264.93	\$257,977.11	
NET CASH FLOW	\$50	\$50	\$50	\$50	\$50	\$50	\$805	\$805	\$805	\$804	\$803	\$805	\$1,055		